

OverniteExpressSM

OVERNITE EXPRESS CELEBRATING 15 YEARS IN BUSINESS!

9 pm Drop Box Collection * (Monday thru Friday)

"Early Overnite"	Delivery by 9 am
"Morning Overnite"	Delivery by 11 am
"One Overnite"	Delivery by 1 pm
"NextDay Overnite"	Delivery by 4 pm
"Saturday Overnite"	Delivery by Noon
"Mexico Overnite"	2nd Day Delivery <i>(to most destinations)</i>

Guaranteed on-time delivery throughout California, Arizona, Nevada, and Mexico

Automatic E-Mail Proof-of-Delivery Confirmation
Instant delivery information updates from E-mail and Internet real-time tracking

Proactive Address Correction for Misaddressed Shipments, while in the field

Shipping & Labeling Software for Mac and Windows
Prints on regular paper, stores addresses, keeps a record of shipment history

overniteexpress.com
Track shipments, find a drop box, order free supplies, upgrade software, verify destinations & service availability by ZIP code, place a cookie order, and to view our service guide

Over 1,000 drop boxes throughout California

Professional Supplies and Packaging at no cost

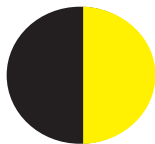
Personalized and efficient Customer Care via the telephone or web

Weekend Drop Box locations available for Monday delivery

Nightly Pick up and Discounts available for qualified shippers

Complimentary Pepperidge FarmsTM Cookies or Premium Ground Coffee for every 16 Shipments!

An energy surcharge is assessed in addition to our published rates.
Delivery to some remote ZIP codes is limited to a 2nd Day commitment.
Select drop box pick-up times vary. For guaranteed pick-up options by ZIP code, visit overniteexpress.com.



Service Options*		"NextDay" By 4:00 pm		"Morning" By 11:00 am	
Zones:		A	B	A	B
Weight in Pounds	(8 oz.)	\$ 9.95	\$13.95	\$12.75	\$15.25
	1	\$12.60	\$19.25	\$14.95	\$21.80
	2	\$13.80	\$21.60	\$15.90	\$24.50
	3	\$14.45	\$23.80	\$17.60	\$27.15
	4	\$15.65	\$26.15	\$18.55	\$29.80
	5	\$16.45	\$28.35	\$19.70	\$32.20
	6	\$17.15	\$30.50	\$20.45	\$34.35
	7	\$17.35	\$32.45	\$21.15	\$36.75
	8	\$18.35	\$34.30	\$21.90	\$38.85
	9	\$19.25	\$37.00	\$22.60	\$41.80
	10	\$20.00	\$39.15	\$23.30	\$44.20

For shipments greater than 10 pounds, see overniteexpress.com or call Customer Care (800) 683-7648 (OVERNITE).
Any fraction of a pound takes on the next highest rate. Delivery to some remote areas are a 2nd Day commitment.
Maximum weight per box is 35 pounds; any box weighing over 35 pounds is considered additional shipment.

**Volume Discounts and Pick up Services available for daily volume clients.
Please call your Account Executive for details and rates.**

- Zone A** So. California to So. California. Shipments originating from ZIP Codes 90001-93399 delivered to ZIP Codes 90001-93399. No. California to No. California. Shipments originating from ZIP Codes 93400-96097 delivered to ZIP Codes 93400-96097.
- Zone B** So. California to No. California. Shipments originating from ZIP Codes 90001-93399 delivered to ZIP Codes 93400-96097. No. California to So. California. Shipments originating from ZIP Codes 93400-96097 delivered to ZIP Codes 90001-93399.
- Arizona, Nevada** Shipments originating in California and delivered to Arizona or Nevada are Zone B pricing.

"Early" Overnite: Delivery between 7:00am - 9:00 am. Add \$22.00 to "Morning" Rate.

"One" Overnite: Delivery between 8:00am - 1:00 pm. A flat rate of \$14.50 applies for 0-3 lbs. throughout California, Arizona, and Nevada. For "One" Overnite Shipments weighing more than 3 lbs., visit overniteexpress.com.

"Mexico" Overnite: 2 Day international delivery to most destinations within Mexico (PAPERS ONLY). All shipments must fit within an Overnite Express Legal or Letter-sized cardboard envelope. Flat rate of \$17.95 applies.

ADDITIONAL CHARGES

"Saturday" Overnite: Add \$15.00 to "Morning" Rate.

"NextDay / 2nd Day Remote": Add \$5.00 to the "NextDay Rate."

Manual Shipping Forms incur a \$2.00 processing charge.

Improper Labeling or Packaging: Add \$10.00 per piece.

Third Party Pick-up: \$20.00. Pick up next business day.

Next Day Pick-up Request: \$9.95 outbound plus \$7.50 return; two business day return from most destinations.

Residential and Early Signature Required Surcharge: Add \$1.50 per shipment.

Interoffice: \$12.00 up to 10 lbs. Available by contract only to multiple branch locations.

Oversized Shipments: Add \$10.00 per piece (in excess of 20" in two dimensions or over 48" in length).

Address Corrections: Add \$10.00.

Residential Surcharge: Add \$2.05 per shipment.

Weekend Drop-off: Add \$8.50 per shipment.

C.O.D. Service: \$7.50 per shipment; three business day return.

An Energy Surcharge may apply- visit overniteexpress.com.

Rates effective through 01/01/2008

By tendering your shipment to Overnite Express, you (the shipper) agree to comply with the requirements of the Private Express Statutes.

***For available service options, (guaranteed delivery times by ZIP code, tracking your shipments, ordering supplies and downloading shipping software) visit us at overniteexpress.com**

OVERNITE EXPRESS ACCOUNT APPLICATION

Enjoy the convenience of our late night drop boxes! Overnite Express provides delivery throughout **California, Arizona, Nevada, and Mexico.** After completing the following information, fax to (800) 808-6929 or (800) 894-7077. Applications require one business day to process and approve.

First Name: _____ Last Name: _____ Title: _____

E-mail: _____ Your Phone: (_____) _____

COMPANY INFORMATION

Company Name: _____

Address: _____ Suite: _____

City: _____, CA ZIP Code: _____

Phone: (_____) _____ Fax: (_____) _____

BILLING INFORMATION (If different from above. This information is required for each account.)

Billing Contact: _____

Billing Address: _____ Suite: _____

City: _____ State: _____ ZIP Code: _____

Accounting E-mail: _____ Phone: (_____) _____

Where is your closest Overnite Express drop box? _____

Primary Shipping Contact: _____ How many people in your company process shipments? _____

Shipping Contact E-mail: _____ Shipping Contact Phone: (_____) _____

What prompted you to open an account with Overnite Express?

Advertising/Direct Mail - Saw Drop Box - Received Package - Client Referral - Previous Client - Sales Rep - Event _____

Do you have a Special Offer or Promotional Code? Yes No If Yes, Code: _____

Which overnight companies do you currently use? FedEx UPS Other _____

Do you have a branch office? _____ What is the nature of your business? _____

Estimate the number of overnight shipments you plan to send throughout California, Arizona, Nevada, and Mexico using Overnite Express:

Daily: _____ or Weekly: _____ or Monthly: _____

What percentage of your total overnight shipments do you send to CA, AZ, NV or Mexico? 25% 50% 100% Other _____

TERMS & CONDITIONS:

Please note that by establishing an account with Overnite Express, you are agreeing to the terms and conditions of our current service guide (viewable at overniteexpress.com). What follows are some important things you should know before you submit this application: Credit cards are required for accounts shipping less than \$150 per quarter and for accounts sixty days past due. Accounts billing more than \$150 per week are invoiced on a weekly basis. Accounts billing less than \$150 per week and accounts being billed on a credit card are invoiced on a biweekly basis. Any account thirty days past due will incur interest and collection agency fees. It is the responsibility of the shipper to ensure that a shipment tendered to Overnite Express does not violate any federal, state, provincial, or local laws or regulations applicable to the shipment.

NOTE: For accounts shipping less than \$150 per quarter, a credit card is required and billed for all shipping charges.

Credit Card Type: VISA AMEX MASTERCARD DISCOVER

Card Number: _____ Expires: _____

I have read and agree to the terms and conditions of Overnite Express _____

Authorized signature required to process application

Date

(800) 683-7648 (OVERNITE) overniteexpress.com FAX (800) 808-6929 or (800) 894-7077



Overnight Delivery Value Comparison



Regional Services



	9 pm	7 pm	5 pm	6 pm
Pick up time: M-F	9 pm	7 pm	5 pm	6 pm
Drop-off Sunday: 9 pm	Yes	No	No	No
Shipments scanned at pick up location	Yes	No	Yes	Yes
Shipments scanned throughout pick up process	Yes	No	Yes	Yes
All Drivers input proof-of-delivery with hand-held technology	Yes	No	Yes	Yes
All drivers communicate on 2-way radio	Yes	No	No	No
Professional packaging provided	Yes	No	Yes	Yes
Automatic E-mail proof-of-delivery	Yes	No	Yes	Yes
Proactive address corrections	Yes	No	No	No
Drivers are paid for late deliveries	No	Yes	Yes	Yes
Ongoing Associate incentive to service account	Yes	No	No	No
Real-time Customer Care representation	Yes	No	No	No
"Thank you" Pepperidge Farm cookies or premium ground coffee	Yes	No	No	No



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